

# 2017 Annual Report

The INN Between is Utah's only hospice for the homeless, solving a critical gap in end of life homeless services. Our mission is to end the tragic history of vulnerable people dying on the streets of our community by providing a supportive and safe haven for those who have nowhere to go in time of medical crisis. Prior to The INN Between, which opened in August 2015, about 50 people died on Salt Lake streets annually.

In 2017, we helped 16 people experience the end of life with dignity, receiving professional hospice care in a place they could call home. Our 16-bed home operated at 92% capacity, providing 7,174 housing days to a total of 71 unique individuals. We maintain a long wait list; however, individuals can be difficult to locate once they are discharged back to the streets. In 2017, 44 people died on the streets (source: Fourth Street Clinic Candlelight Vigil data), demonstrating The INN Between's need for more bed capacity.



*Trudi Kirth 1951-2017*



*The INN Between*

94% of our referrals come from area hospitals and 6% from homeless service agencies, primarily Volunteers of America. They rely on The INN Between to provide medical beds for homeless individuals. About 93% of our clients are referred from within Salt Lake County, but we accept referrals statewide for any individual who is medically appropriate, regardless of race, ethnicity, gender, gender identification, sexual orientation, HIV+/AIDS, religion or ability to pay.

Hospice, our primary focus, targets individuals who are diagnosed with fewer than six months to live. Our home allows them to access professional hospice care, a service which cannot be delivered in shelters, motels or campsites. About one-third of new clients enter The INN Between under the hospice program, and we provided 1,746 housing days to 27 hospice clients in 2017.



*Client Bedroom*

Respite, our secondary focus, is for individuals typically being discharged from the hospital but too medically frail to return to the streets. About half of our respite clients are undergoing lengthy cancer treatment, and due to the prevalence of late stage diagnosis many will transition to the Hospice program. The remaining respite clients need a short term stay to fully recover from illness, injury or trauma. We actively case manage Respite clients to assist with applications for mainstream benefits such as Medicaid, Social Security Disability Income, housing and jobs. In 2017, we provided 3,673 respite housing days to 44 unique individuals.



*William "Billy" Reisch 1955 - 2017*

In 2017, four of our clients were Veterans, and we were able to secure permanent housing for two of them through the VA. Seven clients were women with breast cancer, and our home gave them the opportunity to successfully complete their treatment and exit The INN Between as breast cancer survivors. Two of our Hospice clients were miracles! The proper nutrition, bedrest, sobriety and access to medical care they received at The INN Between helped their bodies heal, and they were eventually discharged from hospice and given a new lease on life. One of these men obtained stable housing, and we continue to provide support to ensure his long-term success. Without the stable home environment of The INN Between, these individuals would have surely died on the streets.

Since opening on August 17, 2015, The INN between has helped a total of 37 people experience death with dignity by providing over 10,453 nights of housing to 145 clients (and 5 dogs!). In 2016, our first full year in operation, we helped 15 people experience death with dignity and provided 4,117 days of housing to 72 individuals (26 hospice clients and 41 respite clients). Our clients have ranged in age from 29 to 84, with the average age of death being in the early 50s (87% are under age 65).

The average length of stay is 57 days, however, it varies from one week to over a year, depending on the diagnosis and progression of the disease. About 38% of our clients are women; 4% are Veterans; close to 50% of clients have cancer.

In November, KUED Channel 7 aired a documentary about The INN Between, entitled ***Homeless at the End***. They followed our program for almost two years and were able to follow one of our residents, James Adams, from admission through the end of life. The documentary offers a new perspective on homelessness and is a poignant portrayal of the work we do at The INN Between. It can be viewed online at <http://video.kued.org/video/3006674380>

The staff, board of directors, volunteers and residents of The INN Between are grateful for our community of supporters. We provide tours every Wednesday. Please contact Jillian Olmstead, Community Engagement Coordinator, at [jillian@tibhospice](mailto:jillian@tibhospice), for details.

### Statement of Financial Position, December 31, 2017

<b>Assets</b>	
Bank Accounts	\$ 128,243
Operating/Capital Reserve	311,192
Accounts Receivable	137,117
Other Current Assets	614
<b>Total Assets</b>	<b>\$ 577,166</b>

<b>Liabilities</b>	
Credit Cards	\$ 7,981
Payroll Liabilities	7,398
Accrued Vacation	27,264
Equity	269,111
Net Revenue	265,412
<b>Total Liabilities and Equity</b>	<b>\$ 577,166</b>

### Statement of Activity, January 1, 2017 to December 31, 2017

<b>Revenue</b>	
Direct Public Support	\$ 406,832
Indirect Public Support	3,856
Program Related Income	81,661
Fundraising Events	34,584
Interest and Other Income	496
<b>Total Revenue</b>	<b>\$ 527,429</b>

<b>Expenses</b>	
Salaries and Benefits	\$ 145,495
Occupancy	21,917
Program Expenses	6,892
IT/Communications	3,643
Professional Development	4,632
Outreach	8,187
Office Supplies	1,584
Vehicles	726
Licenses and Bank Fees	980
Insurance	4,383
Professional Fees (Audit)	6,619
Fundraising Event Expenses	7,327
Expansion Studies/Acquisition Project	49,500
Other Expenses	132
<b>Total Expenses</b>	<b>\$ 262,017</b>
<b>Net Increase to Operating/Capital Reserve</b>	<b>\$ 265,412</b>

### 2017 Key Outcomes:

71 Unique Clients Served  
 5,419 Housing Nights Provided  
 27 Hospice Clients Served  
 16 Deaths with Dignity  
 44 Respite Clients Served  
 4 Secured Stable Housing  
 2 Secured Stable Employment  
 2 "Miracles" – people who recovered from death's door

*For a copy of our Form 990 from the 2016 calendar year or the partial January to June 2017 fiscal year, please email a request to [jillian@tibhospice.org](mailto:jillian@tibhospice.org)*